# The fun goes on and on . . . @

# **Exercise 1**

A producer of mining machinery operates according to the following supply and demand functions:

demand: 
$$P(Q) = 10 - Q$$
 supply:  $Q(P) = 2.5 + 0.5 \cdot P$ 

- a) Calculate the price and quantity sold in the market equilibrium!
- b) Using the given demand function, compute the price that maximizes revenue! Also, compute this very maximum revenue!
- c) Let's further suppose that our company operates according to the following cost function:

$$TC(Q) = 5 + 5 \cdot Q$$

What quantity Q should the company sell so as to maximize profit?

d) Try to find a mathematical relationship between total costs and price (not commonly found in textbooks, but absolutely possible)!

#### **Exercise 2**

Another company operates according to the following demand and supply functions:

demand: 
$$Q(P) = 3.5 - 0.5 \cdot P$$
 supply:  $P(Q) = (5 + 3 \cdot Q)^{0.5}$ 

Again, calculate the price and quantity sold in the market equilibrium!

## Exercise 3

According to an extensive employee satisfaction study conducted by the HR department of an international chemical corporation, employee satisfaction S is both positively and negatively influenced by the physical presence P of supervisors (P is always positive, of course). The underlying mathematical relationship is best described by:

$$S(P) = (3.2 \cdot P + 2 \cdot P^2) \cdot e^{-1.3 \cdot P}$$

- a) What physical presence P would optimize employee satisfaction in this company?
- b) Manager Bob believes that his physical presence measurably boosts employee satisfaction. In fact, since the aforementioned expression for S(P) contains an exp-function, he is sure that the more present he is, the higher employee morale turns out to be. Do you agree? Try to either prove or disprove Bob's viewpoint!

## **Exercise 4**

Manager Steve would love to know more about his company's specific price-demand relationship (for simplicity, we think of his company as selling only one product, sulphuric acid). The only thing he does know is that for a price of \$10 per ton, his company was able to sell 1.2 mil. tons in 2002. In 2001, his company sold only 0.9 mil. tons for \$11.50 per ton. Can you help Steve?

## **Exercise 5**

Show for a general production function: For a maximum average product of labor, this very average product of labor is equal to the marginal product of labor.

#### Exercise 6

Rattletractor Inc. CFO Chuck Miser has discovered that his company's total cost function is best described by

$$TC(Q) = 2.5 + 2 \cdot (3Q^2 + 1)^{0.5}$$

- a) Calculate Rattletractor's fixed costs!
- b) For what input would marginal costs be equal to one?
- c) Would you describe Rattletractor's costs as "increasing" or "decreasing" with Q? Try to find some convincing arguments (you sure know what I mean . . . )!